

**Table D**  
**2012 Utah Market Share Report**  
**FRATERNAL LIFE INSURANCE**

<b>Rank</b>	<b>Company Name</b>	<b>Percent of Market</b>	<b>Direct Premiums Earned</b>
1	Independent Order Of Foresters Us Br	31.36%	\$2,092,463
2	Thrivent Financial For Lutherans	31.17%	\$2,080,029
3	Knights Of Columbus	19.26%	\$1,284,908
4	Modern Woodmen Of Amer	9.66%	\$644,480
5	Royal Neighbors Of Amer	6.64%	\$443,090
6	Woodmen World Life Ins Soc	0.88%	\$58,990
7	First Cath Slovak Ladies Assn USA	0.30%	\$19,999
8	Slovene Natl Benefit Society	0.19%	\$12,823
9	Croatian Fraternal Union Of Amer	0.15%	\$10,089
10	Woodmen World Assur Life Assn	0.13%	\$8,757
11	Sons Of Norway	0.12%	\$7,959
12	United States Letter Carriers Mut Be	0.07%	\$4,617
13	Wsa Fraternal Life	0.04%	\$2,966
14	Order of United Commercial Travelers	0.02%	\$1,244
15	Travelers Protective Assn Of Amer	0.01%	\$467
<b>TOTAL FOR TOP 15 RANKED INSURERS</b>		<b>100.00%</b>	<b>\$6,672,881</b>
<b>TOTAL FOR ALL 15 INSURERS WRITING THIS LINE</b>		<b>100.00%</b>	<b>\$6,672,881</b>